

Crown Equities 2001 Killebrew Drive Minneapolis, MN 55425



SIZE:

**ZONING:** 

MARKET: **Greater Mankato** 

Region

5.18 Acres

**PUD - Multifamily** 

SUBMARKET: Mankato-East MSA

**UNITS:** 72 Rental Townhomes

**UNIT TYPE:** 3 & 4 Bedrooms

PARCEL: **Madison West** Subdivision

## PROPERTY HIGHLIGHTS

LAND: The property is a vacant 5.18-acre pad ready parcel. Municipal approvals are completed. Building permit exhibits are in process. Construction is expected to commence in fall 2021.

**PROPERTY LOCATION:** Located at approximately 2022 Adams Street in East Mankato with project visibility to Highway 14. The site is surrounded by commercial, residential and restaurants.

**OWNERSHIP:** The property is currently owned by Madison West Partners. All mortgages and property assessments are paid. An affiliate of Crown will develop the property and own 50% of the project.

PROJECT DEVELOPER: Tapestry is a national developer, manager and owner of assisted living and memory care facilities. An affiliated company, Crown Equities is a national developer and owner of affordable and multifamily market rate housing to include both adaptive reuse and new construction. Principals have completed the development of many townhomes rental projects using HUD financing programs.

PROPERTY MANAGER: Tapestry Management, LLC is an approved HUD manager with experience in affordable and market rate multifamily housing.

PROPOSAL: In conjunction with Madison, Crown is proposing to utilize its experience in designing and developing the land parcel for 72-rental townhomes. Crown will provide pre-development funding to include coordinating the completion of architectural, mechanical, structural, and electrical plans. Crown will coordinate all third-party reports required. An affiliate of Crown will jointly own the project as a 50% partner in conjunction with Madison. A Joint Venture Outline Agreement will serve as the basis for the creation of ownership documents.

**PROPOSED FINANCING AND EQUITY:** Proposed financing is a construction loan to build and stabilize the development. Upon stabilization, the owners will seek a HUD 223f or other long-term permanent financing.

## **BUILDING AND SITE AMENITIES**

- Four bedrooms
- Double attached garage accessed from the rear of the building
- Dedicated laundry room with washer and dryer
- Full appliances
- Central green spaces
- Walking paths and sitting areas

- Central air conditioning
- Patio
- Electronically controlled access
- WiFi and security systems
- Playground

**UTILITIES, OPERATING COSTS, ENERGY EFFICIENCY AND SOLAR:** All utilities, internet, cable, or satellite are tenant paid. Crown will include a solar energy system and meet certifications of the National Green Building Standards (NGBS) for increased energy efficiency, water reductions, indoor air quality and building operations.

**ACCOUNTING, OPERATIONS AND MARKETING:** Management utilizes the integrated multifamily property management Yardi software for the following functions:

- Yardi Multifamily Suite
- Property Management & Accounting
- Asset Management
- Resident Screening
- Revenue Management
- Utility Billing

- Digital Marketing Agency
- Leasing & Resident Services
- CRM
- Procure to Pay
- Construction Management
- Budgeting & Forecasting

- Call Center
- Payment Processing
- Renters Insurance & Deposit
- Market Data
- Document Management
- Learning Management

**RENTAL MARKET-COSTAR:** The vacancy rate in the East Mankato Submarket has compressed moderately over the past four quarters, and at 1.5%, is below the long-term average. New supply has increased over the past year, following nearly five years of relative inactivity. Developers have taken a pause; nothing is currently underway. Rents have increased by 2.1% over the past year, which exceeded the average annual growth of 1.1% over the past decade. Rental properties considered 4-5 Star have a current vacancy rate of 1.3%. Fox Run Townhomes, built in 2014 consists of 60 units, which are 100% occupied. Three-bedroom units at Pond View Heights, located a few blocks from the subject are 100% occupied. Crown Townhomes are the only townhome product in the market area, apart from a student housing project that provides a 4th bedroom.

**JONES, LANG LASALLE (JLL) FEASIBILITY STUDY & COMPLETED REPORTS:** The feasibility study completed by JLL supports the development and proposed rents. A traffic study was completed by Bolton & Menk. A Phase I, environmental report was completed by Braun-Intertec while property tax projections were established by Newmark.

## **CROWN TOWNHOMES OF MANKATO DEVELOPMENT TEAM**

OwnerAdamsthventures, LLC.crowneq.comDeveloperCrown Equities, LLC.crowneq.com

Property Manager LaSalle Management tapestrycompanies.com

Management Systems Yardi yardi.com

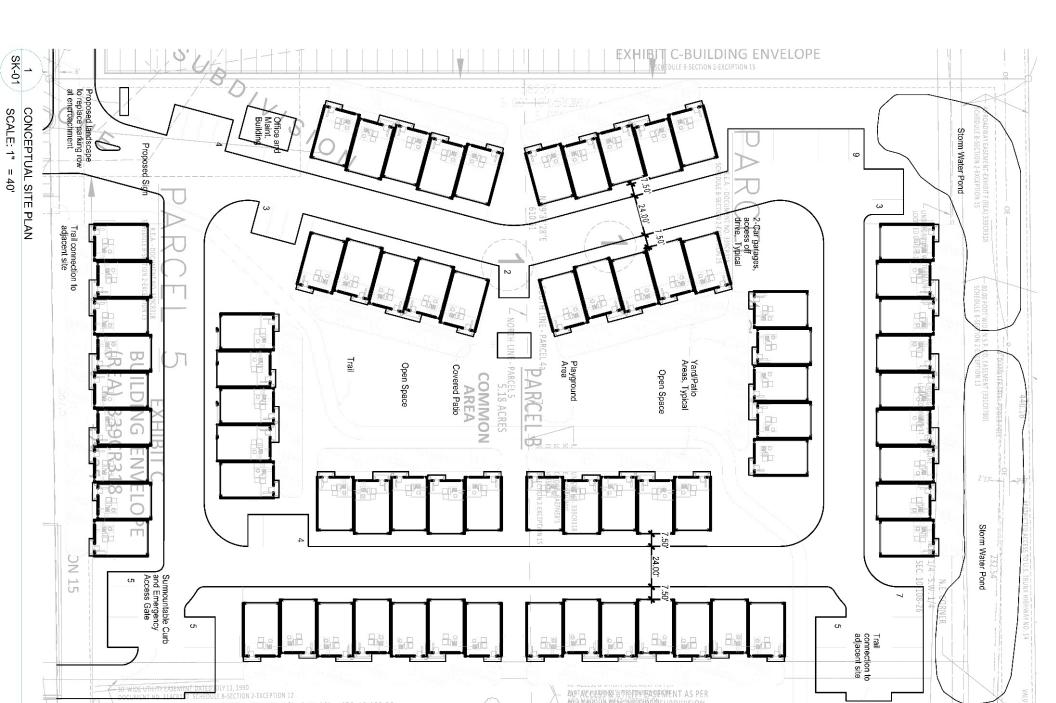
distyledesign.com **Architect** Distyle Design, Inc. **Civil Engineer & Survey** bolton-menk.com Bolton & Menk **Utility Engineering** Bolton & Menk bolton-menk.com **Traffic Consultants** Bolton & Menk bolton-menk.com **Geotechnical Reports** Braun Intertec braunintertec.com **Environmental Reports** braunintertec.com Braun Intertec

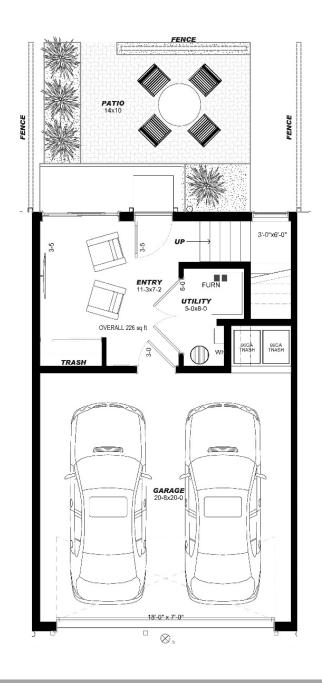
AppraisalJLL Valuationus.jll.comFeasibility ReportingJLL Valuationus.jll.com

Construction MonitoringZum Brunnenzumbrunnen.comHUD ConsultantsAEIaeiconsultants.comAttorneyLarkin Hoffmanlarkinhoffman.com

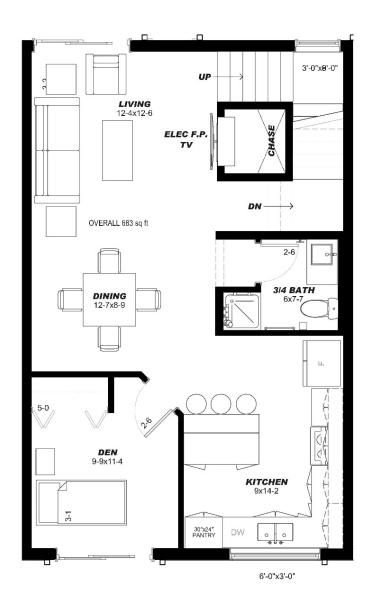
**HUD Lender** TBD TBD

InsuranceWillis Towers Watsonwillis.comProperty Tax ForecastsNewmark Valuationnmrkc.omWebsite MarketingYardi/Rent Caféyardi.comResident Online PortalRent Cafeyardi.com

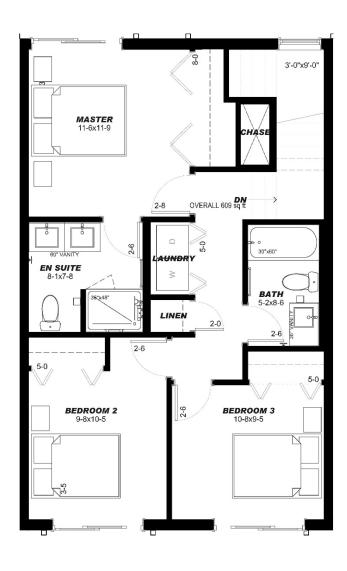




## FIRST FLOOR PLAN



SECOND FLOOR PLAN



THIRD FLOOR PLAN